

# Monthly Resale Report

PREPARED BY

MUTUAL

REPORT PERIOD

Community Services Department

United

June, 2019

| MONTH          | NO. OF REALES |           | TOTAL SALES VOLUME IN \$\$ |              | AVG RESALE PRICE |           |
|----------------|---------------|-----------|----------------------------|--------------|------------------|-----------|
|                | THIS YEAR     | LAST YEAR | THIS YEAR                  | LAST YEAR    | THIS YEAR        | LAST YEAR |
| January        | 22            | 23        | \$5,282,150                | \$6,014,390  | \$240,098        | \$261,495 |
| February       | 17            | 21        | \$4,256,150                | \$6,059,250  | \$250,362        | \$288,536 |
| March          | 21            | 40        | \$6,355,000                | \$11,156,600 | \$302,619        | \$278,915 |
| April          | 33            | 30        | \$9,292,051                | \$8,824,600  | \$281,577        | \$294,153 |
| May            | 27            | 31        | \$6,380,503                | \$8,735,000  | \$236,315        | \$281,774 |
| June           | 40            | 37        | \$10,297,790               | \$11,021,400 | \$257,445        | \$297,876 |
| July           |               | *         |                            | \$9,541,300  |                  | \$272,609 |
| August         |               | *         |                            | \$11,285,100 |                  | \$256,480 |
| September      |               | *         |                            | \$4,632,500  |                  | \$257,361 |
| October        |               | *         |                            | \$8,556,100  |                  | \$305,575 |
| November       |               | *         |                            | \$6,194,000  |                  | \$258,083 |
| December       |               | *         |                            | \$3,368,300  |                  | \$240,593 |
| TOTAL          | 160.00        | 182.00    | \$41,863,644               | \$51,811,240 |                  |           |
| MON AVG        | 26.00         | 30.00     | \$6,977,274                | \$8,635,207  | \$261,403        | \$283,792 |
| % CHANGE - YTD | -12.1%        |           | -19.2%                     |              | -7.9%            |           |

% Change calculated (ThisYear - LastYear)/LastYear

\* Amount is excluded from percent calculation